



Sales Associates

Locations Duluth, Minneapolis, Tampa, Fort Myers

At Promoting Me, we are committed to helping people become brands and make a name for themselves. We are a business strategy firm that works with businesses and individuals to find unique ways to stand out from their competition. We seek team players with entrepreneurial passion, who love learning new things, and who have a strong commitment to helping clients succeed.

Here is what we are looking for:

Goal setters. You know how to set goals and effectively develop a plan to execute.

Servant leaders. You are a true leader that seeks to serve customers and your team.

Strong work ethic. You recognize the irreplaceable value of hard work and what it takes to achieve your financial goals.

High integrity. You uphold high standards of professionalism and ethics and embrace the opportunity to become a highly visible member of your community.

Proven history of sales experience. You have a proven background in sales and are staying ahead of your competition.

Responsibilities:

- Identify and proactively pursue new business opportunities through research, networking, and outreach.
- Build and maintain a pipeline of prospective clients, managing leads from initial contact to closing.
- Understand and communicate the features and benefits of our services to potential clients.



- Conduct sales presentations and product demonstrations to showcase the value proposition effectively.
- Develop and maintain strong relationships with existing clients, ensuring high customer satisfaction and loyalty.
- Collaborate with internal teams to develop tailored solutions addressing client needs and objectives.
- Negotiate terms, pricing, and contracts to close deals while ensuring they align with company policies and profitability.
- Stay updated on industry trends, market conditions, and competitive landscape to adapt sales strategies.
- Provide accurate and timely sales reports and forecasts to management.
- Attend industry events, trade shows, and conferences to represent the company and expand the network.
- Continuously strive to meet or exceed sales targets and contribute to the company's overall growth.

Qualifications:

- Proven track record of successful sales experience
- Excellent interpersonal and communication skills, both verbal and written.
- Strong negotiation and persuasive abilities.
- Self-motivated and goal-oriented with a proactive approach to sales.
- Ability to work independently and as part of a team.



Compensation:

- ***This is a 100% commission-based opportunity***
- There is no limit to your earning potential. *You are the creator of your own success.*
- Digital Assets to Support the Brand
- Typical earnings range from \$40k to \$100k per year. Total earnings are limitless based on your effort and results.
- Bonus structure based on sales goals.

Our commitment to our business partners:

- Top-notch training and tools and extensive support for your business
- The support of a committed team of experienced partners dedicated to helping you
- *No territory restrictions on clients or candidates*

Send resume and cover letter to info@promotingme.com